

Name of organization:						
Legal name, if different	:					
Address:		City:		State:	Zip:	
Phone: ()	Fax: (	)	Website: _			com
Contact:			_Title:			
Email:		@		co	om	
Is your organization an IRS 5 If no, is your organ If no, check with fu	ization a public a Inder for details o	gency/unit of gove	rnment? ts, and list name	e and address o	No f fiscal agent	
PROPOSAL INFORMATE Please give a 2-3 senter		of request:				
Population served:		(	Geographic ar	ea served:		
Funds are being reques	sted for (check	one):				
General operat	ing support	Start-uր	costs	Сар	ital	
Project/progra	m support	Technic	al assistance	Oth	er (list)	
Project dates (if applica	able):		Fisc	cal year end:		
Note: Please be sure funder	provides the type	e of support you ar	e requesting.			
BUDGET						
Dollar amount requesto Total annual organizatio Total project budget (fo	on budget:	er than general	operating):	\$\$ \$\$		
AUTHORIZATION BY C	DRGANIZATIOI	V				
Name and title of top p	oaid staff or bo	ard chair:				
Signature:				Date:	1	/ 2016

# **Proposal Narrative**

Please use the following outline as a guide to your proposal narrative. Also, include a cover letter with your application that introduces your organization and proposal and makes the link between your proposal and the mission of the grantmaker to whom you are applying.

### **I. Organization Information**

- A. Brief summary of organization history, including the date your organization was established.
- B. Brief summary of organization mission and goals.
- C. Brief description of organization's current programs or activities, including any service statistics and strengths or accomplishments. Please highlight new or different activities, if any, for your organization.
- D. Your organization's relationship with other organizations working with similar missions. What is your organization's role relative to these organizations?
- E. Number of board members, full-time paid staff, part-time paid staff and volunteers.
- F. Additional organization information required by each individual funder.

### **II. Purpose of Grant**

General operating proposals: Complete Section A below and move to Part III - Evaluation. All other proposal types: Complete Section B below and move to Part III - Evaluation.

## A. General Operating Proposals

- 1. The opportunity, challenges, issues or need currently facing your organization.
- 2. Overall goal(s) of the organization for the funding period.
- 3. Objectives or ways in which you will meet the goal(s).
- 4. Activities and who will carry out these activities.
- 5. Time frame in which this will take place.
- 6. Long-term funding strategies.
- 7. Additional information regarding general operating proposals required by each individual funder.

## **B.** All Other Proposal Types

#### 1. Situation

- a. The opportunity, challenges, issues or need and the community that your proposal addresses.
- b. How that focus was determined and who was involved in that decision-making process.

#### 2. Activities

- a. Overall goal(s) regarding the situation described above.
- b. Objectives or ways in which you will meet the goal(s).
- c. Specific activities for which you seek funding.
- d. Who will carry out those activities?
- e. Time frame in which this will take place.
- f. How the proposed activities will benefit the community in which they will occur, being as clear as you can about the impact you expect to have.
- g. Long-term funding strategies (if applicable) for sustaining this effort.

- A. Please describe your criteria for success. What do you want to happen as a result of your activities? You may find it helpful to describe both immediate and long-term effects.
- B. How will you measure these changes?
- C. Who will be involved in evaluating this work (staff, board, constituents, community, consultants)?
- D. What will you do with your evaluation results?

## **Attachments**

Generally the following attachments are required:

- 1. Finances
  - Most recent financial statement from most recently completed year, audited if available, showing actual expenses. This information should include a balance sheet, a statement of activities (or statement of income and expenses) and functional expenses. Some funders require your most recent Form 990 tax return.
  - Organization budget for current year, including income and expenses.
  - Project Budget, including income and expenses (if not a general operating proposal).
  - Additional funders. List names of corporations and foundations from which you are requesting funds, with dollar amounts, indicating which sources are committed or pending.
- 2. List of board members and their affiliations.
- 3. Brief description of key staff, including qualifications relevant to the specific request.
- 4. A copy of your current IRS determination letter (or your fiscal agent's) indicating tax-exempt 501(c)(3) status.
- 5. If applying to a corporate funder only: if an employee of this corporation is involved with your organization, list names and involvement.

Be sure to check each funder's quidelines, and use discretion when sending additional attachments.

rop	osal Checklist	
	Cover letter	IRS determination letter
	Cover sheet	Confirmation letter of fiscal agent (if
	Proposal narrative	required)
	Organization budget	Additional information required by
	Project budget (if not general	each individual funder
	operating grant)	
	Financial statements, preferably	
	audited, showing actual expenses	
	including:	
	<ul><li>Balance sheet</li></ul>	
	<ul><li>Statement of activities (income</li></ul>	
	and expenses)	
	<ul><li>Statement of functional expenses</li></ul>	
	List of additional funders	
	List of board members and their	
	affiliations	
	Brief description of key staff	

# **Organization Budget**

This format is optional and can serve as a guide to budgeting. If you already prepare an organization budget that contains this information, please feel free to submit it in its original form. Feel free to attach a budget narrative explaining your numbers if necessary.

## <u>Income</u>

<u>Source</u>	<u>Amount</u>
Support	
Government grants	_\$
Foundations	\$
Corporations	\$
United Way or other federated campaigns	\$
Individual contributions	\$
Fundraising events and products	\$
Membership income	\$
In-kind support	\$
Investment income	\$
Revenue	
Government contracts	_\$
Earned income	\$
Other (specify)	\$
	\$
	\$
	\$
Total Income	\$

### **Expenses**

<u>Item</u>	<u>Amount</u>
Salaries and wages	\$
Insurance, benefits and other related taxes	\$
Consultants and professional fees	\$
Travel	\$
Equipment	\$
Supplies	\$
Printing and copying	\$
Telephone and fax	\$
Postage and delivery	\$
Rent and utilities	\$
In-kind expenses	\$
Depreciation	\$
Other (specify)	\$
	\$
	\$
Total Expense	\$
Difference (Income less Expense)	\$

# **Project Budget**

This format is optional and can serve as a guide to budgeting. If you already prepare project budgets that contain this information, please feel free to submit them in their original forms. Feel free to attach a budget narrative explaining your numbers if necessary.

## Income

<u>Source</u>	<u>Amount</u>
Support	
Government grants	\$
Foundations	\$
Corporations	\$
United Way or other federated campaigns	\$
Individual contributions	\$
Fundraising events and products	\$
Membership income	\$
In-kind support	\$
Investment income	\$
Revenue	
Government contracts	\$
Earned income	\$
Other (specify)	\$
	\$
·	
Total Income	\$

## **Expenses**

<u>Item</u>	<u>Amount</u>	%FT/PT
Salaries and wages (breakdown by individual		
position and indicate full- or part-time.)	\$	
	\$	
	\$	
SUBTOTAL	\$	
Insurance, benefits and other related taxes	\$	
Consultants and professional fees	\$	
Travel	\$	
Equipment	\$	
Supplies	\$	
Printing and copying	\$	
Telephone and fax	\$	
Postage and delivery	\$	
Rent and utilities	\$	
In-kind expenses	\$	
Depreciation	\$	
Other (specify)	\$	
	\$	
Total Expense	\$	
Difference (Income less Expense)	\$	